

Create  
Produce  
Distribute

**Simpler ways to SEND  
customer communications**



# Grow your business through more effective communications

## Customer focus

Communicate with customers through their preferred media

## Clarity

Deliver key messages in clear and attractive formats

## Personalisation

Send the right message to the right person

## Consistency

Promote your brand image across all media

## Reliability

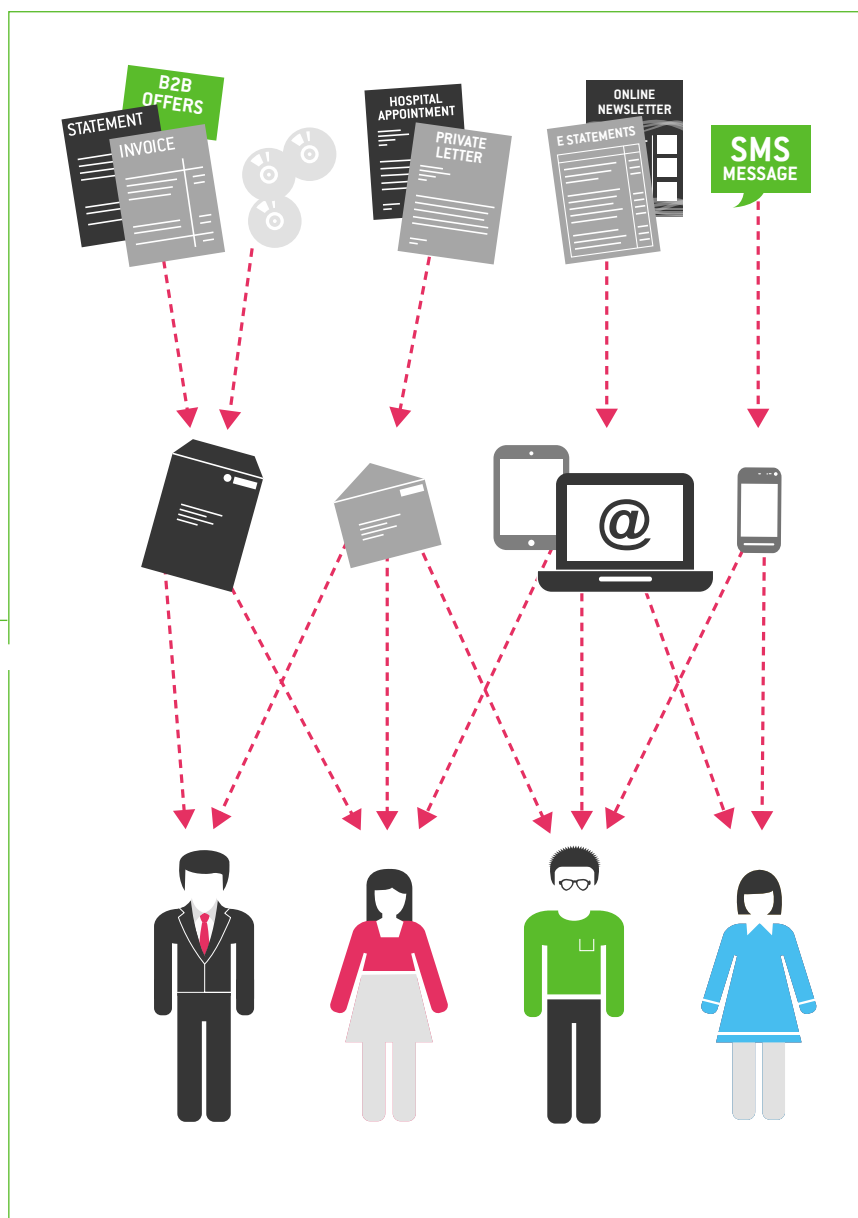
Reduce human error and deliver important messages on time every time

## Efficiency

Cut manual processes and automate communications



# Managing multi-channel communications



With Neopost solutions,  
you get the right message,  
to the right person,  
delivered the right way



## Getting it right

- Promote your organisation, image, products and services
- Improve delivery rates and the ROI on marketing
- Free up staff for more valuable tasks
- Reduce costs



## Getting it wrong

- Wasted postage and materials
- Risk of fines if confidential information goes astray
- Dissatisfied customers
- Unprofessional image



Download

our Multichannel Communications  
guide at [www.neopost.co.uk](http://www.neopost.co.uk)

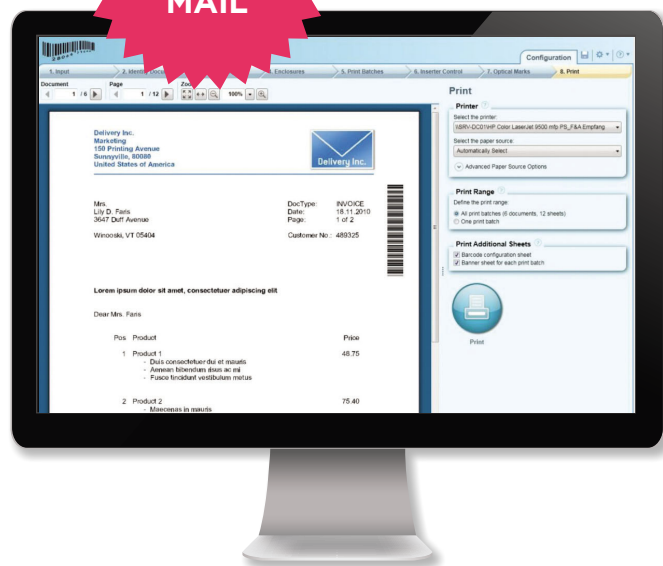


### IMPROVE DATA ACCURACY

#### Addressing software

- Improve address accuracy of customer databases and mailings
- Reduce undeliverable mail to eliminate wasted postage and materials
- Properly formatted addresses help qualify for Royal Mail volume discounts
- Automate the preparation and sorting of mailings
- Correct data and validate addresses in real time at point of capture

# CREATE



### DESIGN DOCUMENTS SIMPLY AND FLEXIBLY

#### Output Management Software

- Format the layout of invoices, statements, policies, pay slips and other documents
- Create attractive marketing materials
- Enhance company image with consistent document design and brand templates
- Add document intelligence to manage downstream processes and data capture



## FILL ENVELOPES QUICKLY AND ACCURATELY

### Folder inserters

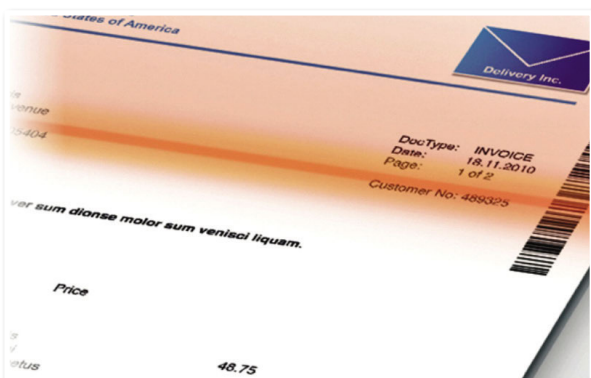
- Save staff time - automatically insert envelopes with letters and mailpieces
- Tailor content to individuals
- Professional mailpiece appearance enhances brand image
- Handle range of insert types such as CDs, brochures or leaflets



AT LEAST  
**13x**  
FASTER THAN  
BY HAND



# PROD



ACCURATE  
AND  
SECURE



## MANAGE PERSONALISED CONTENT

### Output Management Software

- Personalise documents by recipient and add selective documents or promotions for specific customers
- Barcode intelligence ensures the right document reaches the right person every time
- Avoid fines for misdirected sensitive or confidential information
- Automatic mail processing reduces manual sorting, saving 30-60 seconds per item



## OVERPRINT ENVELOPES IN COLOUR

### Envelope printers

- Print names and addresses directly onto envelopes – no need to apply labels
- Personalisation improves deliverability and open rates
- Create impactful marketing promotions
- Control member and marketing mailings in-house
- No need to release data to third parties

ADDING COLOUR TO MAILINGS CAN INCREASE RESPONSE RATES BY UP TO **45%**



# DUCE



## CENTRALISE PRODUCTION

### Mail central

- Rationalise equipment, improve efficiency and increase management control of production processes
- Co-ordinate enterprise-wide communications for improved brand consistency
- Consolidate mail to access Royal Mail volume terms
- Provide efficient support for remote workers



**SUPPORT  
REMOTE  
WORKING**



## REDUCE POSTAGE COSTS AND IMPROVE EFFICIENCY

### Franking machines

- Quicker, convenient and more secure than stamps
- Process up to 260 letters per minute
- Easily calculate the right postage every time
- Smart technology allows reclaim of VAT on Royal Mail VAT-liable services
- More professional image
- Monitor and manage postal costs with free **myneopost** on-line service



SAVE UP TO  
**34%**  
VERSUS  
STAMPS

# DISTRIBUTE



**MULTI-CHANNEL COMMUNICATIONS**

## MANAGE DISTRIBUTION VIA MAIL, EMAIL AND SMS

### Output Management Software

- Manage consumer communication preferences
- Securely distribute business-critical documents such as invoices and sales proposals
- Archive invoices in line with future HMRC requirements
- Schedule distribution
- Report on email KPIs

# How we have helped our customers

*Our new equipment has saved countless man hours and will soon provide us with sizeable discounts on our postage costs.*

Circle Housing -  
Folder Inserter

*We're able to make savings and really tighten up on the budget.*

University of Nottingham -  
Franking Machine

*By opting for the AS-970C Mach 5 the charity can print as few as a couple of hundred envelopes at an economic cost.*

The Veterans Charity -  
Address Printer

*We have been able to improve the look of our financial documentation; process customer documents faster and in a more efficient manner. We have also been able to answer our customers' queries far more quickly.*

Regent Group -  
Folder Inserter and OMS

*The quality of output is excellent, the machine has saved a lot of time and allows us to reliably predict how long jobs will take to complete.*

Denbighshire Council -  
Folder Inserter

## Creating effective direct mail campaigns

Download now at  
[www.Neopost.co.uk/dmaguide](http://www.Neopost.co.uk/dmaguide)



## Guide to incoming mail

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Find out more about sending mail

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When you have finished with this please recycle it

