Polycom Solution Portfolio Summary

Polycom Video Solutions

RealPresence® Room Solutions

Polycom® RealPresence® Medialign™ and Packaged Solutions

Pre-packaged solutions that feature the latest in high-performance room video conferencing and are customizable to accommodate the needs of the meeting space—all in a single SKU.

- Polycom RealPresence Medialign—Easy-to-deploy all-in one video collaboration solution that features a modern, innovative design with an unmatched user experience
- Polycom Media Centers—Packaged, turnkey solutions with HD displays, smart cable management, and surround-sound audio
- Polycom® RealPresence® Utility Cart 500—Movable video conferencing solution that brings experts on location
- Polycom® RealPresence® EduCart™ 500—Voice and video collaboration for every learning and training scenario, in any environment
- Polycom® RealPresence® VideoProtect™ 500—Hardened video unit to be wall-mounted in public areas for judicial and customer service application

Polycom® RealPresence® Group Series (310, 500, 700)

Next-generation HD video, voice, and content sharing capabilities for conference rooms, classrooms, and meeting spaces across any organization.

- Full motion HD content sharing, with easy wired or wireless sharing from your laptop or mobile device
- Rich, clear and natural audio, with unique innovations such as NoiseBlock and Acoustic Fence to eliminate distracting sounds
- Simple to join with one touch dialing from the integrated room calendar
- Skype for Business certified, with direct integration that extends the benefits of Skype for Business to your meeting rooms with unmatched quality of experience

Polycom® RealPresence Centro™ Collaboration Solution

RealPresence Centro empowers far-end participants by seamlessly putting them in the middle of the conversation.

- Revolutionary—First video collaboration solution purpose-built to center on collaboration, enabling teams to meet in a circle to brainstorm, ideate and solve your most challenging problems
- Intelligent—Freely move around the space and remain on camera while tracking sensors and cameras automatically frame your every move
- Engaging—See everyone 'front & center'; hear every nuance with integrated premium audio
- Powerful—Share mission critical content from your personal device with a simple touch
- Simple—Easily interact from any of the 4 touch-sensitive monitors; connect in minutes

Polycom Trio™ 8800 Collaboration Kit

Polycom Trio™ 8800 is the conference phone reimagined. Marrying our legendary voice quality with the additional capabilities of personal content sharing and business-class video conferencing, Polycom Trio 8800 can be flexibly deployed anywhere, from huddle rooms to boardrooms.

- Experience legendary audio quality with advanced Polycom® HD Voice™ and 20'/6m pickup
- Business-class video conferencing ideal for huddle rooms and small teaming environments[1]
- Easily share HD content from personal devices using familiar workflows[1]
- Simple color touch screen interface requires little, if any, training
- Microsoft Exchange calendar integration speeds meeting initiation using "one-touch-join"
- Integrates with leading voice open SIP platforms
- First Skype for Business and Office 365 Cloud PBX certified conference phone on the market
- Manage and provision Polycom Trio 8800 using RealPresence Resource Manager (v 10.1 or above)

[1] Requires Polycom RealPresence Trio 8500 Visual+ accessory

Polycom® RealPresence Debut™

Move up from consumer-grade video with powerful collaboration for smaller rooms.

- Video collaboration that is sharp, rich and reliable, with full 1080p HD quality you can count on
- Polycom NoiseBlock technology keeps distracting background sounds from interrupting your conversations
- Specially-designed camera with a wide field of view and flexible pan and tilt adjustments—ideal for spaces that are sometimes wider than they are deep
- Compact design sits right on top of your monitor, with no boxes to hide or cables to trip over
- When using cloud-based Video Meeting Services, simply enter a few quick details and you're ready to go, making video calls just minutes after taking it out of the box

Polycom® RealPresence® Group Convene™ Solution

Powerful video collaboration designed for smaller groups, huddle rooms and personal workspaces.

- Best-in-class audio, video and content collaboration experiences
- Flexible system so you can deploy the right solution for each environment
- Mount your RealPresence Group system and camera all within the unit to save space

Polycom® EagleEye™ Producer Camera

Hands-free camera operation that improves the user experience and delivers key analytical data to the business.

- Camera accessory automatically locates meeting participants and, through face-finding, accurately crops their images appropriately
- Ideal for small to medium-sized meeting rooms, giving users an affordable telepresence experience without manual intervention
- Powerful analytics provide a level of visibility into the video room usage like never before

Polycom® EagleEye™ Director II Camera

Get ready for your close-up with the only smart camera that makes every video conference a true face-to-face experience.

- Automatic people-tracking technology eliminates manual camera operation in rooms up to 10 meters
- Maintain context with a smaller view of the entire room while seeing speaker up close
- Seamlessly switches the view from speaker to speaker with TV-production quality

Polycom® RealPresence Touch™ Device

Control group collaboration with confidence. Simple and intuitive design lets you focus on your conversations instead of the technology.

- Simple to use—Fast and responsive, and consistent across the Polycom solution portfolio
- Simple to connect—One-touch dialing from the integrated calender
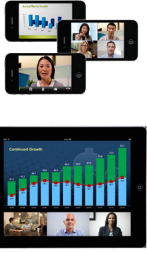- Simple to control—Flexible layouts, easy content sharing

RealPresence® Personal Collaboration Solutions

Polycom® RealPresence® Desktop Video Collaboration Software

Polycom RealPresence Desktop frees business professionals from the traditional boundaries of the conference room, allowing them to enjoy HD-video collaboration from anywhere they use their personal computers. When connected to the RealPresence Resource Manager, organizations can leverage app management, scalability, resiliency, security, and multi-point calling.

- Start with a few clients and grow up to 50,000 with simple registration to RealPresence Resource Manager
- Easy dialing from corporate directories, robust yet simple content sharing, and advanced features such as camera control and chatting
- Select individual applications like spreadsheets, videos, presentations or share monitors all in HD quality
- Leverage Polycom SmartPairing to automatically connect and control room systems from the comfort of your chair and to share content with everyone in your call directly from your PC

Polycom® RealPresence® Mobile Video Collaboration Software

Polycom RealPresence Mobile instantly transforms your iOS and Android tablet or smartphone into a mobile video conference system. Only Polycom combines the web-like ease-of-use of a self-service, one-touch software app with enterprise-grade security, reliability, scale and premier-quality.

- Stay connected with a single device for phone calls, video conferences, email, content sharing, calendars and more
- Leverage Polycom SmartPairing to automatically connect and control room systems from the comfort of your chair, share content with others on the call, and even annotate on shared content to maximize collaboration
- Enjoy the same rich features normally found exclusively in conference rooms—simplified dialing, camera control, content sharing, multipoint and more

RealPresence Immersive Solutions

Polycom® RealPresence Immersive Studio™

A specially designed environment where every detail is perfected to create a visual, audio, and collaboration experience that is so real, you forget about the technology and focus only on the objective and content of your meeting.

- 18-foot media wall, with three 84-inch thin-bezel displays, in 4K UltraHD, plus flexible content placement so everyone and everything can be seen clearly
- Seats up to 21 participants in each room—Each of whom can be clearly seen on video, no matter if they're sitting, if they are standing, or even walking around

Polycom® RealPresence® Immersive Studio™ Flex

The world's best immersive experience tailored to your space and budget.

- Stunning video quality upscaled to 4k on super-thin bezel 65" displays for unmatched realism
- Surprisingly affordable solution delivering the best immersive experience without breaking your budget
- Flexible purchase options so you can tailor the system to your needs and budget

Polycom Content Solutions

Content Sharing

Polycom® Pano™

The easiest way to share content at work. Pano invites you to connect from your personal device with a simple touch—no cables, pucks or apps required. Simply connect Pano to any monitor and then cast up to four simultaneous streams of high definition content to easily compare and contrast your work.

- Simply connect and share anything from your personal device using native Apple® Airplay® or Microsoft® Miracast®
- Make more effective decisions by seeing the entire work product with support for viewing up to 4 simultaneous streams of live or static content
- Maximize your investment by turning any display into a collaborative tool for working groups
- Incredible touch experience allows users to annotate on live content, zoom, share video, and explore limitless possibilities with an infinite blackboard (optional touch-display)
- Extend the collaborative session beyond the room by connecting to video conferencing

Recording, Streaming and Content Management

Polycom® RealPresence® Media Suite

An easy-to-use solution to create quality recordings and webcasts for training, corporate communications, and knowledge management initiatives. Organizations can use existing video conferencing investments in new ways, to reach hundreds or even thousands of viewers, creating a more connected and informed organization.

- Simple self-service workflows—Anyone in the organization can create, share, stream and view videos
- Tightest integration with video conferencing—Record, stream and playback full motion video to a multi-party meeting or endpoint
- All-in-One Solution—Seamless recording experiences, end-user portal, transcoding, streaming and system administration tools
- Complete solution for eCDN—Provides streaming scalability and content delivery
- Options for massive scale—Provide network-based recording for up to 100 concurrent video sessions, stream up to 50 live events and reach up to 50,000 web viewers

Polycom Collaboration Infrastructure Solutions

Collaboration Software

Polycom® RealPresence Clariti™

RealPresence Clariti is powerful video collaboration software that colleagues on any device, anywhere while providing your organization the flexibility and control of your video platform. RealPresence Clariti includes everything needed for effective, powerful collaboration.

- Audio/video bridging, management, scheduling, call control, browser-based & software clients, multi-stream content
- Skype for Business integration with Polycom® RealConnect™
- One pricing model based on number of concurrent users
- Flexible Consumption Models (Subscription & Perpetual)
- Flexible Deployment Models (Software/Appliance/Cloud Managed Service)
- 30 day free trial for Polycom® RealAccess™
- 90 day free trial for Polycom® RealPresence® Media Suite

Extensions to Collaboration Software

Polycom® RealPresence® Web Suite

Bring the power of web collaboration to anyone, anywhere with the simplicity of a web browser—easily and naturally. Feature rich content sharing, enterprise-grade voice and video, and an exceptional experience help bring new ideas to life while integrating with everyday workflows.

- Sharing multiple documents allow participants to view, compare, and annotate simultaneously making meetings more interactive and productive
- Attaching documents when scheduling saves time or simply upload anytime during the meeting, there's also a whiteboard and blackboard
- With directory integration, easily host impromptu and scheduled meetings inside or outside the organization to collaborate and engage in business workflows
- Experience plug-in free WebRTC cost effective mesh calls with automatic call escalation to a bridge when needed

Polycom Voice Solutions

Verbal communication is what keeps the information flowing through any organization. Whether communicating with colleagues, customers, or suppliers, you should be able to focus on the message, not the technology.

Polycom enterprise-grade telephones are easy to use, work with your existing communication environment, and are so high-fidelity it sounds like you are in the same room. From the boardroom, to the desktop, or anywhere in-between, Polycom voice solutions keep you connected and productive.

- Reliable solutions that get the job done, every time
- Broad interoperability, ensuring easy integration with your communication systems today and into the future
- Legendary voice quality for clear communication and comprehension
- Ease-to-use from the front desk to the executive office, and everywhere in between
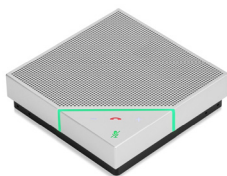
Group Conferencing Solutions

Polycom Trio™ Family

Polycom Trio™— conference phones reimagined. Marrying our legendary voice quality, modern intuitive interface and the broadest interoperability in its class, Polycom Trio makes deployment and usability simple. Future-proof options for video and content ensure the freedom to expand collaboration on leading unified communication platforms, today and tomorrow

- Experience legendary audio quality with advanced Polycom HD Voice
- Expandable to add Business-class video conferencing ideal for medium and large conference rooms[1]
- Easily share HD content from personal devices using familiar workflows[1]
- Simple color touch screen interface requires little, if any, training
- Microsoft Exchange calendar integration and support for multi-platform environments speeds meeting initiation using "one-touch-join"
- Integrates with leading voice open SIP platforms
- First and only Skype for Business and Office 365 Cloud PBX certified conference phone on the market
- Manage and provision using RealPresence Resource Manager (v 10.1 or above)

[1]Requires Polycom Trio 8800 Visual+ accessory

Polycom® VoxBox™ Speakerphone

Polycom VoxBox™ sets a new standard in ultra-compact speakerphone performance. Experience legendary conference quality in team and personal spaces.

- Polycom HD Voice—wideband voice delivers twice the clarity of ordinary phone calls
- Polycom® NoiseBlock™—the conversation flows more naturally when noisy background distractions are removed
- Bluetooth and USB connectivity—for fixed room UC deployments or BYOD group conversations on the go
- 2-3 times more room coverage—compared to most personal speakerphones
- Durable and lightweight—made of cast aluminum, not plastic
- IP64 dust- and water-resistance rated—protects against accidental spills and dust accumulation
- Security cable included—for fixed meeting room and huddle room deployments

Polycom® SoundStation® and VoiceStation® Conference Phones

The most widely used conference phones for crystal-clear communications in meeting rooms worldwide.
- Enjoy life-like audio conversations with Polycom HD Voice technology
- Engage everyone in the conference room with exceptional 360-degree microphone coverage and multiple coverage range options
- One-stop-shop for all your conferencing needs featuring the industry's broadest portfolio with models designed for large rooms, standard conference rooms and private offices
- Leverage your existing communication investments with highly flexible connection options supporting analog, VoIP and digital PBXs

Polycom® SoundStructure® Solution

Brings clear and immersive audio into large boardrooms, classrooms or any other challenging audio environment.
- Enhances audio quality for audio and video conferences with deep robust integration with Polycom HDX and RealPresence Group Series systems
- Highly scalable solution leveraging Polycom's exclusive OBAM architecture
- Easy installation and configuration, even for very large or complex systems
- Expand functionality and protect your investment with optional modular telephony interface cards
- Multiple deployment options and maximum performance using flexible microphone, talker and loudspeaker placements with breakthrough feedback elimination

Personal Desktop Communications

Polycom® VVX® Business Media Phones

An award winning video-ready family of desktop IP and wireless desk phones that delivers a high quality audio and video communications experience for busy professionals.
- High-definition voice and video solutions designed for organizations and businesses of all sizes and budgets
- Designed for the multitasking needs and shifting schedules of busy managers and knowledge workers
- A simple and intuitive user interface that reduces training and ongoing IT support costs
- Broad interoperability with leading hosted and premises-based IP PBX and SIP or H.323 video systems. Now qualified on Skype for Business!
- Simple to deploy, manage and maintain throughout their lifecycles
- Easily customize with APIs for third-party applications in horizontal and vertical markets

Polycom Products for Microsoft

Products for Skype for Business and Office 365

Phones and Conference Phones for Skype for Business

Customers looking for Skype for Business phones turn to Polycom when they want the highest quality audio, intuitive features and direct integration into Office 365 and Skype for Business. With the broadest selection of desktop, conference and business media phones available, 70% of phones deployed in a Microsoft environment are Polycom solutions.

- Skype user interface across devices enhances productivity and efficiency by providing a natural and easy interface users know how to use. Skype for Business user interface is available on Polycom Trio 8800, Polycom® VVX® Business Media phones
- Industry leader in audio conferencing solutions, with legendary voice quality, expansive microphone pickup and patented Polycom® NoiseBlock™ technology
- Maximize your Microsoft investment with Office 365 ready business media and conference phones
- Flexible deployment with plug-and-play options for Skype for Business softphones

Room Video Solutions for Office 365 and Skype for Business

Only Polycom offers the largest portfolio of video solutions that naturally integrate with Skype for Business and Office 365. Customers can now seamlessly schedule, dial and join a Skype for Business call from a variety of video solutions providing an enhanced collaboration experience.

- The Polycom® MSR™ series brings the familiar Skype for Business experience into the center of the conference room. HD Video with the EagleEye MSR camera, superb audio conferencing with Polycom Trio 8800 and unique 360 experience with CX5100
- Enhance meeting experience with Polycom innovations (EagleEye Producer, Acoustic Fence™, etc)
- A wide range of solutions great for huddle rooms, conference rooms, and boardrooms and lecture halls
- Future-proof with solutions that support Office 365 and Skype for Business Online
- All of these room video solutions directly integrate with Skype for Business environment

Video Interoperability Solutions for Office 365 and Skype for Business

Maximum flexibility and scalability when integrating Skype for Business environments into hybrid UC environments and disparate endpoints.

- Polycom® RealConnect™ is the industry-first Microsoft-certified video interoperability solution that seamlessly connects existing video endpoints into a Skype for Business call
- Available for Skype for Business on-premises, hybrid, or online (Office 365)
- Polycom RealConnect for Office 365 offers the first and only video interoperability service that is integrated with Office 365; this video interoperability service is hosted in the Microsoft Azure cloud, and is operated and supported by Polycom
- Leverage existing video investment by connecting heterogeneous networks and endpoints for full voice, video, and content collaboration
- Simplify scheduling and meeting join experience through native Outlook calendaring support and click-to-join available both for Skype for Business users and Polycom room video solutions

Polycom Services

Polycom and Partner services bring your organization's needs to the forefront and ensure the creation, delivery and ongoing success of collaboration solutions that solve business problems faster and in innovative ways.

Polycom Professional Services

Polycom Planning and Design Services

Envisioning, Network Readiness, and Workspace Design Services ensure your organization gets the most impact and value from video collaboration.

- Develop a collaboration solution for your specific environment that will meet and exceed your business objectives
- Leverage Polycom expertise to support in-house technical resources who may not be expert in video requirements
- Guide you to the right UC solution for your collaboration spaces

Polycom Deployment Services

Installation, Implementation, Application and Integration Services speed solution time to readiness and increase solution impact by using industry leading knowledge and experience to expertly deliver on the promise of collaboration solutions.

- Select from flexible, modular and affordable options the deployment approach that's right for your organization
- Minimize deployment costs by using a team of experts and proven implementation methodologies
- Expedite return on investment with faster, more efficient deployment services and system optimization
- Avoid common pitfalls through careful definition of project scope and thorough project planning
- Business App Development and Integration services can assist with making video collaboration a more natural part of your business operations

Polycom Customer Care Support Services

Polycom Premier, Advantage, Advantage Plus and Elite support services provide flexible customer care options that range from standard technical support to proactive services designed to increase solution value and adoption.

- Select from a comprehensive range of support options to protect your investment, maximize ROI and assure peace of mind
- Keep up-to-date with the latest capabilities and improve system availability with continual software enhancement
- Receive the level of support you need with personalized options to meet your unique business requirements